

MPO	Blacksburg Christiansburg Montgomery	
	<b>Stakeholder</b>	
	<b>Contact Name</b>	
	<b>Contact Phone</b>	
	<b>other info</b>	
<b>Your Business</b>		
	What is the nature of your business or facility?	
	What are your primary products and customers?	
	How many people do you employ?	
	By what modes do you ship and receive goods?	
	If by truck, can you provide rough estimates of:	
	The number of truck moves in and out per day or per week:	
	How many are "all truck" trips versus trips to/from railyards, seaports, or airports?	
	The major origin-destination patterns:	
	If you have direct rail service to your facility:	
	How many railcars and train moves?	
	What is being moved; in what direction; and to/from where?	
	Do you see your business growing in the future?	
	By how much?	
	What about similar industries in your region?	
	And why?	
<b>Freight Issues and Concerns in Virginia</b>		
	Do you feel that Virginia's freight system currently provides adequate capacity, performance, and service availability and choice to meet your needs?	
	Within Virginia, what are the most significant challenges your business or facility faces in freight movement?	
	Overall, what do you see as key problems or bottlenecks that need to be addressed?	
	What changes are needed, and who should be accomplishing them?	
	What are you doing to improve freight handling and movement and why?	

	How can the Commonwealth of Virginia help you better achieve your freight movement objectives?	
	Are there specific improvements to highways, railroads, ports or airports?	
	Are there specific regulatory, policy, institutional, or program changes?	
	To what extent can you partner in making these changes happen?	
	Do you think freight has a high-enough profile in Virginia to accomplish needed changes?	
	Do you have suggestions for raising its profile?	
	Is there a local/regional freight committee or council in your region?	
	If yes, do you participate?	
	If no, would that be of interest to you?	
	Do you have personal contact with the following agencies?	
	If yes, who? (note what level the person is in the organization and the nature of the relationship)	
	<i>Virginia Department of Transportation</i>	
	<i>Virginia Departments of Rail/Public Transit, Ports, Aviation, Motor Vehicles</i>	
	<i>Other state agencies</i>	
	<i>State elected officials</i>	
	<i>Local elected officials</i>	
	<i>Local Metropolitan Planning Organization</i>	
	<i>Local government staff</i>	
	Do you participate in industry associations or other organized collaborative activity aimed at improving freight infrastructure or policy?	
<b>Freight Issues and Concerns Outside of Virginia Going Beyond the Region</b>		
	If you have a high percentage of out-of-state shipments, are you facing the same issues in other states as you are in Virginia, or are there different issues? Please describe.	
	What, if anything, should the Commonwealth of Virginia be doing to address these issues?	